Improving Business, Financial and Acquisition Outcomes through Federal IT Cost Transparency

Goal Leaders

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June 2019
**Goal Statement**

- Adopt Technology Business Management (TBM) government-wide by FY 2022. This approach will improve IT spending data accountability and transparency, empowering agency executive-suite leadership from across the enterprise to drive innovation, business transformation and mission value.

**Challenge**

- Congress and taxpayers have long pressed for better information about how Federal IT dollars are spent and the return on that investment. The FY 2017 President’s Budget reported 84% of the total Federal IT budget categorized as “other”, as opposed to being clearly tied to a specific IT category of spend. This lack of granularity makes it difficult to baseline Federal IT investments and show the public whether we are spending taxpayer dollars effectively in order to drive the large scale change needed to improve business transformation and citizen services.

**Opportunity**

- Using industry best practices, the Federal government has an opportunity to run IT like a business leveraging authoritative data, to make data-driven decisions, and analyze trade-offs between cost, quality, and value as we strategically modernize the IT portfolio.
The TBM Framework – an open source standard for IT costs – is based on validated best practices to communicate the cost, quality, and value of IT investments and broadly accepted across private and public sectors. TBM will:

▪ **Improve business, financial, and acquisition outcomes:**
  ▪ Enable IT cost accounting and management,
  ▪ Increase responsiveness to the market, and
  ▪ Better leverage the buying power of the Federal government.

▪ **Increase efficiency in IT investments:**
  ▪ On average, organizations achieve a 7% cost savings directly tied to implementing TBM.
  ▪ Based on known Federal IT spend, cost savings are estimated to exceed $6B.

▪ **Streamline IT reporting through technology:**
  ▪ Future reporting will leverage service and tool solutions to automate the use of authoritative data sources and reduce agency burden for reporting IT budget, spending, and performance data.

▪ **Enable IT Benchmarking:**
  ▪ Improved IT cost data and the use of a standard taxonomy will enable benchmarking across Federal government agencies and with other public and private sector organizations.
The FY 2017 President’s Budget reported 84% of the total Federal IT budget categorized as “other”, as opposed to being clearly tied to a specific IT category of spend.

The FY 2020 President’s Budget requires all investments to categorize IT spend by IT Towers - 100% of IT spend reported by agencies is now captured using an open-source nomenclature consistent with IT management best practices.

*Department of Defense IT spending not included | **New IT Tower Category in TBM Taxonomy 2.1
Executive Councils (Policy/Planning)
Ensure strategy and implementation efforts are both attainable and consistent with other government-wide and agency goals.

General Services Administration (GSA) Office of Government wide Policy (OGP) (Planning/Execution)
Serve as a central program management office to integrate TBM efforts, support TBM community of practice, coordinate acquisition efforts with GSA Federal Acquisition Service, and assist with OMB TBM strategy and implementation efforts for all agencies.

Office of Management and Budget (OMB) (Policy/Planning/Budgeting)
Provide leadership for the policy, planning and budgeting aspects to ensure success. Develop strong data standards and implementation guidance.

Agencies (Execution)
Serve on the TBM and Capital Planning and Investment Control (CPIC) Community of Practices to provide ongoing insights and input into CPIC Reform and TBM Strategy development and implementation.

Execute TBM implementation strategy and program maturation.

Leadership

OFCIO:
Suzette Kent;
Margie Graves;
Travis Hardin
OFFM: Tim Soltis;
Natalie Rico
OFPP: Lesley Field;
Jennifer Kuk
OPPM:

OFCIO – Office of the Federal Chief Information Officer
OFFM – Office of Federal Financial Management
OFPP – Office of Federal Procurement Policy
OPPM – Office of Performance and Personnel Management
**Goal:** Adopt Technology Business Management (TBM) government-wide by FY 2022. This approach will improve IT spending data accountability and transparency, empowering Agency executive-suite leadership from across the enterprise to drive innovation, business transformation and mission value.

**STRATEGY 1:**
Increase granularity in current IT budget and spend reporting through the Federal IT Dashboard.

- Add context and clarity to existing IT reporting through the TBM taxonomy
- Examples:
  - Agencies report known IT budget and spend according to standard taxonomy

**STRATEGY 2:**
Develop government-wide implementation guidelines and enabling mechanisms

- Establish the foundational people, processes, technologies and policies which will guide government wide adoption and implementation
- Examples:
  - Data tagging pilots
  - Common solutions for TBM tools and professional services
  - eInvoicing
  - Cloud-Based Solutions (Payroll, FM, Contract Writing)
  - IT Project Manager education and training

**STRATEGY 3:**
Adopt and implement TBM across the Federal enterprise

- Phased approach to agency adoption and implementation of the government-wide implementation standards and tools
- TBM transforms the Federal IT Capital Planning and Investment Control process, leveraging authoritative data
- Assess opportunities for funding through the Modernizing Government Technology (MGT) Act
June 2019 Summary of Progress

**Strategy 1: Increase granularity in current IT Portfolio**
- Successful FY 2020 IT Budget – Capital Planning submission from all 26 agencies
- FY 2020 Submission includes:
  - Breakdown of all existing IT investment costs by TBM Towers
  - Continued migration from Non-Standard to Standard IT Investments to consistently capture Infrastructure, Security, and Management-related IT spending across all reporting agencies

**Strategy 2: Develop implementation guidelines and enabling mechanisms**
- [TBM Playbook](#) released to agencies highlighting “7 Plays,” a documentation of considerations and lessons learned from their GSA and Department of Education’s TBM experience, to help other federal agencies win with TBM implementation.
- In coordination with ACT-IAC, released TBM Value Conversation Paper to drive stakeholder engagement across agency leadership

**Strategy 3: Adopt and Implement TBM across the Federal enterprise**
- Released government-wide implementation guidelines, templates, agency samples, and implementation plan template to federal agencies
- Realized a 1000% gain in Community of Practice membership from Q1FY17. Starting with 30 members in December 2016, the COP now has 300+ registered members and serves to foster a standard approach for Federal TBM adoption and offers a channel to share both lessons learned and successes between agencies
**Goal:** Achieve 100% granularity within the known IT Portfolio by Q4 FY2019.

The FY 2017 President’s Budget reported 84% of the total Federal IT budget categorized as “other”, as opposed to being clearly tied to a specific IT category of spend. Early use of TBM quadrupled the percentage of IT spending that could clearly be tracked to a specific cost category.

**Figure 3. Roadmap for CPIC Submissions by Budget Year**

<table>
<thead>
<tr>
<th>Cost Pools</th>
<th>FY 2019</th>
<th>FY 2020</th>
<th>FY 2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>Internal Labor</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>External Labor*</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Hardware</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Software</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Outside Services*</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Facilities &amp; Power</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Telecom</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Internal Services*</td>
<td></td>
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</tbody>
</table>

**Key Milestones**

<table>
<thead>
<tr>
<th>Milestone Description</th>
<th>Milestone Due Date</th>
<th>Milestone Status</th>
<th>Change from last quarter</th>
<th>Owner</th>
<th>Anticipated Barriers or other Issues Related to Milestone Completion</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agencies adopt TBM standard IT Tower and Cost Pool to report categorized IT costs across the entire spend of the IT Portfolio</td>
<td>Q4FY19</td>
<td>On track</td>
<td>Better</td>
<td>Federal Agencies</td>
<td>OMB A-11 updates have been published</td>
</tr>
</tbody>
</table>
Build TBM into the way that we do business to achieve the value, benefits, and desired outcomes – the foundational people, processes, technologies, and policies for budget, acquisition, finance, and IT – leveraging and improving existing systems and processes. To most effectively implement TBM and maximize value across Federal agencies, OMB will coordinate with pilot agencies and industry partners to develop a common set of requirements.

**Goal: Develop a government-wide strategy and implementation guidelines by Q4 FY2019 to support government-wide adoption.**

<table>
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</thead>
<tbody>
<tr>
<td>Complete Cost Pool Implementation Report focused on authoritative data needed for the TBM cost pool layer <em>(Note: The original action plan referred to this report as a Data Gap Analysis)</em></td>
<td>Q3FY18</td>
<td>Complete</td>
<td>Better</td>
<td>GSA OGP</td>
<td>Scope focused on 4 agencies and observations need to be vetted to determine govt’-wide standards.</td>
</tr>
<tr>
<td>Determine authoritative data necessary to support TBM implementation (Establish Inventory, Define Standards, Assess Discrepancy, Develop Alternatives and Action Plan to address discrepancy)</td>
<td>Q4FY18-Q3FY19</td>
<td>On track</td>
<td>Better</td>
<td>GSA OGP</td>
<td></td>
</tr>
<tr>
<td>Incorporate TBM data needs into next Gen Cloud-Based solutions for (Payroll, T&amp;A, Contract writing, Financial Management)</td>
<td>Q4FY18-Q3FY19</td>
<td>On track</td>
<td>No change</td>
<td>OMB, SSGB</td>
<td>Related issue – decision on level of details in TBM to collect for implementation and analysis</td>
</tr>
<tr>
<td>Define a standardized Services taxonomy for Federal Government</td>
<td>Q4FY19</td>
<td>On track</td>
<td>N/A</td>
<td>OMB, GSA OGP, Agencies</td>
<td></td>
</tr>
<tr>
<td>Define standard Business Unit elements for Federal Government</td>
<td>Q4FY19</td>
<td>On track</td>
<td>N/A</td>
<td>OMB, GSA OGP, Agencies</td>
<td></td>
</tr>
<tr>
<td>Develop and release a TBM Playbook</td>
<td>Q2FY19</td>
<td>Complete</td>
<td>Better</td>
<td>GSA IT/ED/GSA OGP</td>
<td></td>
</tr>
<tr>
<td>Establish government wide acquisition approach to enable agencies to procure services and tools relating to TBM implementation</td>
<td>Q4FY19</td>
<td>On track</td>
<td>Better</td>
<td>GSA FAS/OGP</td>
<td></td>
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The TBM Framework will support the Federal Government to better run IT like a business, drive innovation and business transformation, improve services to citizens, add cost transparency, and increase its accountability to taxpayers.

Agencies will be required to submit individualized plans to explain how they will meet the deadline of adopting government-wide standards and implement Technology Business Management in a common way across the Federal enterprise.

**Goal:** Complete phased implementation for all federal agencies will take place between FY2021 - FY2022.

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<td>Agencies establish and deliver a multi year strategy to implement TBM</td>
<td>Q4FY19</td>
<td>On track</td>
<td>N/A</td>
<td>Agencies</td>
<td>Dependencies on milestones in Strategy 2</td>
</tr>
<tr>
<td>Conduct Government-wide Communication and Outreach for TBM Implementation</td>
<td>Q3FY19</td>
<td>Not started</td>
<td>No change</td>
<td>OMB/GSA OGP</td>
<td></td>
</tr>
<tr>
<td>Phased implementation between FY 2020-FY 2022</td>
<td>Q4FY22</td>
<td>Not started</td>
<td>No change</td>
<td>Agencies</td>
<td></td>
</tr>
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</table>
Federal Agencies:
- Agency OCFOs and budget offices will need to track additional details on IT Cost Pools and IT Towers.

Program Activities:
- Mission Support Services
- eInvoicing
- DATA Act
- PMIAA implementation